



**Churches Save Money
with the System**

25 Church Piano Tuners Tell How...

The Piano Life Saver System protects the structure of a piano against excessive expansion and contraction hereby lengthening the effective life of the instrument. Prevents damage that is caused by fluctuations in humidity. Contributes to overall quality of music by preserving the tone and playability of the piano and by keeping the instrument in better tune in between regular tunings."

Matthew R. Grossman, RPT
Georgetown, Indiana

"With the Piano Life Saver, lifespan is increased and pianos can remain in service longer . . . "

Charles J. Friend
Blue Springs, Missouri

"Improvements with the System: Increased tuning and regulation stability, fewer repairs, increased tuning pin torque, stabilized soundboards and bridges."

John Koiter, III
Colorado Springs, Colorado

"The useful life of the piano will be prolonged with the Piano Life Saver."

Robert P. Mihlfeld
Fairview Heights, Illinois

"Pianos will have a longer life with the Piano Life Saver. Pinblocks won't dry out and cause pins to be loose and soundboards won't crack or split, or soundboards loosen from the ribs or bridges crack and cause loose bridge pins. All these problems result in major costly repairs and replacement."

Henry J. Lippert
Oskaloosa, Iowa

“With the System, the most marked improvement is tuning stability. In cases where there had been soundboard cracks, those partially or completely closed, and did not expand as would have been expected.”

Fred S. Sturm, RPT
Albuquerque, New Mexico

“How the System saves a church money:

- Short-term maintenance expenses are reduced: the cost of replacing broken strings, fixing stuck keys, re-gluing or replacing key-tops, loose damper felts, loose hammer heads. Many of these problems occur suddenly during a service, interrupting worship. Some problems cannot be immediately fixed (such as wound strings that must be custom-ordered); the piano may be unusable during that time.
- The primary financial savings comes from preserving the useful life of the instrument. When the pinblock loses its grip on the tuning pins, the piano becomes untunable, and its useful life ends. If a \$20,000 piano is usable for ten years in an environment with wide humidity swings, its cost is effectively \$2,000 a year for that time. If the damage can be slowed by controlling humidity so that it lasts 20 years, the cost has been reduced by \$1,000 a year.”

Cy Shuster, RPT
Albuquerque, New Mexico

“I have seen many System installations that have actually “saved the life” of the piano, where, if they had waited one or two more years, severe structural damage would have occurred. Even though cracks can be repaired, once the structural damage occurs, the “voice” of the piano is compromised. Unfortunately, I have seen a couple of church pianos that were not saved in time and the result was a huge rebuilding cost. The cost of a Damp-Chaser Piano Life Saver is insignificant compared to the cost of not having one.”

Ric Moor
Windsor, Ontario, Canada

“The Piano Life Saver helps to avoid having to have pinblocks replaced, soundboard cracks and loose ribs repaired, additional action work; Tunings hold better, so twice a year tunings are adequate.”

Lyle Wood, RPT
Muskegon, Michigan

“[The System] reduces need for additional tunings (savings of \$180 per piano per year), stops string deterioration due to humidity, keeps action free, preserves regulation longer, protects pinblock and soundboard (restringing and replacing action parts can cost \$6,500).”

Keith Freeburg, RPT
Landrum, South Carolina

“With the System, the cost of each tuning is less because of not having to do a pitch correction. Sluggish action does not need correction. Less stress to the pinblock and soundboard.”

John Zeiner, Sr.
Allentown, Pennsylvania

“With the Piano Life Saver, string replacements not necessary; major pitch change not needed (extra cost for major pitch changes); eliminates costs for easing keys or other problems related to sluggish or sticking keys.”

Leif Duguay
Gainesville, Georgia

“How the System helps churches avoid expenses: Avoidance of pitch correction on a regular basis. Allows normal tunings on a regular basis. Avoids freeing sticking keys due to high humidity which is an extra charge. Also avoids sluggish action parts. Avoids soundboard cracking and needing to be repaired.”

Martin G. Wisenbaker, RPT
Houston, Texas

“Pianos do not go out of tune as dramatically as they would without the Damp-Chaser System.”

Tom Kuntz, RPT
Coer D’Alene, Idaho

“The System is to pianos what oil is to cars.”

Howard Stosich
South Jordan, VT

“With the System, churches don’t get as many complaints concerning tuning from members with discerning ears between my regular tuning visits. I have most church pianos set up for a regular 6-month service. Without the Damp-Chaser System, they often call me back between my regular calls.”

Ward Guthrie, RPT
Bozeman, Montana

“Repairing cracked soundboards, re-stringing steel and bass wires and rebuilding actions can cost thousands of dollars, not to mention the original cost of the piano. Not only will the cost of the System protect the original investment in the piano, it will prevent the above-mentioned potential damage to your investment. Where these Systems are needed I do not suggest they have a System installed, I require that it be installed.”

Richard E. Cowart
Carriere, Mississippi

"The sooner the System is installed in a piano, the more damage it can prevent, in my opinion. Damage can include rusty strings, sticking action parts, cracked bridges and soundboard, and pinblock wear due to unnecessary pitch-raising/lowering and tuning."

Dan Eumurian, RPT
La Crosse, Wisconsin

"With the Piano Life Saver, the quality of the music goes up and the expenses go down; action parts (in vertical pianos) remain tight, eliminating misalignment and premature wear."

Steve Jones, RPT
Kokomo, Indiana

"With the System installed, I have noticed these improvements: Less rusty strings; Pitch is more stable between tunings; Action performance is improved."

Brett Glass
Wailuku, Hawaii

"Having the Life Saver System installed in church pianos cuts down on maintenance costs and costly repair to vital piano parts such as bridges and tuning pins. Usually when these become damaged, the church ends up selling the pianos."

Jason M. Robinson
West Valley City, Utah

"It's been our experience that many churches have frequent fluctuations in both temperature and humidity. The Life Saver System allows the piano to maintain its own stable climate from within so it matters not how many times the doors and windows are left open or whether parishioners forget to reset the thermostat. This decreases costs in tuning, regulation and repairs."

Jonathan McGrath
Shelburne, Vermont

"I live in a high-humidity area and the System has helped to cut the number of tunings. I have had churches comment about how well the piano is staying in tune since installing the System. As the action swells and shrinks the action screws also become loose and need to be tightened. The System helps eliminate this problem as well. A number of clients have commented that while the System is not cheap, it's a drop in the bucket compared to replacing the piano pre-maturely."

Troy D. Nolen
Huntsville, Alabama

“I remember one piano that had been in a room for 5 years in 5% humidity. With the Piano Life Saver, after 6 months the tone, action, and playing improved to the point where one could appreciate and use the piano for worship. Something as inexpensive as a System, which doubles or triples the life of an instrument is well worth the cost and maintenance.”

Howard Fawbush
Nicholasville, Kentucky

“Improvements from the System: Tuning pitch stability, tuning pin looseness arrested, sluggish/slowness of action eliminated.”

Scott D. Oliver
Omaha, Nebraska