



How **Churches Save Money**
by using the Piano Life Saver
from Damp-Chaser Corp.

Advice from Church Piano Technicians:

" When the System is installed, pianos last longer with less tuning fees."

---**Richard Ruggero, RPT**

Raleigh, North Carolina

". . .With the System, pianos stay in tune longer. And, the tone of the piano remains constant and pleasant because the soundboard is not swelling and contracting. . ."

---**Walter R. Meissner, RPT**

Eden Prairie, Minnesota

" With the System, there is less tuning with stable pitch."

---**Dean R. Kramer**

New Midway, Maryland

" With the System, the cost of tuning is less because of not having to do a pitch correction. Sluggish action does not need correction. Less stress to the pinblock and soundboard."

---**John J. Zeiner, Sr.**

Allentown, Pennsylvania

" The Piano Life Saver System protects the structure of a piano against excessive expansion and contraction thereby lengthening the effective life of the instrument. Prevents damage that is caused by fluctuations in humidity. Contributes to overall quality of music by preserving the tone and playability of the piano and by keeping the instrument in better tune in between regular tunings."

---**Matthew R. Grossman, RPT**

Georgetown, Indiana

"Most piano problems are related to humidity or changes in humidity. The Life Saver System has been the answer for me for 22 years. . .With the System, there are less frequent tunings, and less service calls."

---**Alton W. Blanton**

Ackerman, Mississippi

"Having the Life Saver System installed in church pianos cuts down on maintenance costs and costly repair to vital piano parts such as bridges and tuning pins. Usually when these become damaged, the church ends up selling the pianos."

---**Jason M. Robison**
West Valley City, Utah

"The System reduces the frequency of tuning, eliminates sluggish action response due to excessive humidity, prevents slackness and noise from developing in the action due to lack of moisture in all wood parts and preserves the quality of the soundboard and cabinet structures."

---**Gordon E. Harper**
Gillette, Wyoming

" With the Piano Life Saver, string replacements not necessary; major pitch change not needed (extra cost for major pitch changes); eliminates costs for easing keys or other problems related to sluggish or sticking keys."

---**Leif Duguay**
Gainesville, Georgia

"Improvements with the System: Increased tuning and regulation stability, fewer repairs, increased tuning pin torque, stabilized soundboards and bridges."

---**John Koiter, III**
Colorado Springs, Colorado

"How the System helps churches avoid expenses: Avoidance of pitch correction on a regular basis. Allows normal tunings on a regular basis. Avoids freeing sticking keys due to high humidity which is an extra charge. Also avoids sluggish action parts. Avoids soundboard cracking and needing to be repaired."

---**Martin G. Wisenbaker, RPT**
Houston, Texas

" Pianos will have a longer life with the Piano Life Saver. Pinblocks won't dry out and cause pins to be loose and soundboards won't crack or split, or soundboards loosen from the ribs or bridges crack and cause loose bridge pins. All these problems result in major costly repairs and replacement."

---**Henry J. Lippert**
Oskaloosa, Iowa

" With the System, the most marked improvement is tuning stability. In cases where there had been soundboard cracks, those partially or completely closed, and did not expand as would have been expected."

---**Fred S. Sturm, RPT**
Albuquerque, New Mexico

" Pianos do not go out of tune as dramatically as they would without the Damp-Chaser System."

---**Tom Kuntz, RPT**
Coer D'Alene, Idaho

"The System is to pianos what oil is to cars."

--Howard Stosich
South Jordan, VT

" How the System avoids expenses: Uprights are tuned once a year and would need 2 tunings without the System."

---Kit Cleworth
Fairbanks, Alaska

" The System helps to keep pianos in tune better for a longer period of time. It also protects the soundboards and glue joints thus maintaining their structural integrity."

---Pat F. Buongiorne, RPT
Delta Junction, Arkansas

" It's been our experience that many churches have frequent fluctuations in both temperature and humidity. The Life Saver System allows the piano to maintain its own stable climate from within so it matters not how many times the doors and windows are left open or whether parishioners forget to reset the thermostat. This decreases costs in tunings, regulation and repairs."

---Jonathan McGrath
Shelburne, Vermont

"With the System, churches don't get as many complaints concerning tuning from members with discerning ears between my regular tuning visits. I have most church pianos set up for a regular 6-month service. Without the Damp-Chaser System, they often call me back between my regular calls."

---Ward Guthrie, RPT
Bozeman, Montana

"With the influx of heat and AC changes weekly in the average church, the Damp-Chaser System helps greatly to overcome these changes, increasing the time between tunings."

---Al Boyd
Claymont, Vermont

"The sooner the System is installed in a piano, the more damage it can prevent, in my opinion. Damage can include rusty strings, sticking action parts, cracked bridges and soundboard, and pinblock wear due to unnecessary pitch-raising/lowering and tuning."

---Dan Eumurian, RPT
La Crosse, Wisconsin

" With the Piano Life Saver, the quality of the music goes up and the expenses go down; action parts (in vertical pianos) remain tight, eliminating misalignment and premature wear."

---Steve Jones, RPT
Kokomo, Indiana

" With the System installed, I have noticed these improvements: Less rusty strings; Pitch is more stable between tunings; Action performance is improved."

---**Brett Glass**
Wailuku, Hawai

" How does the Piano Life Saver save \$\$? It greatly extends the life of the piano."

---**Thomas C. Cobble, RPT**
Melbourne, Florida

" The Piano Life Saver helps to avoid having to have pinblocks replaced, soundboard cracks and loose ribs repaired, additional action work; Tunings hold better, so twice a year tunings are adequate."

---**Lyle Wood, RPT**
Muskegon, Michigan

" How the System saves a church money:

§ Short -term maintenance expenses are reduced: the cost of replacing broken strings, fixing stuck keys, regluing or replacing keytops, loose damper felts, loose hammer heads. Many of these problems occur suddenly during a service, interrupting worship. Some problems cannot be immediately fixed (such as wound strings that must be custom-ordered); the piano may be unusable during that time.

§ The primary financial savings comes from preserving the useful life of the instrument. When the pinblock loses its grip on the tuning pins, the piano becomes untunable, and its useful life ends. If a \$20,000 piano is usable for ten years in an environment with wide humidity swings, its cost is effectively \$2,000 a year for that time. If the damage can be slowed by controlling humidity so that it lasts 20 years, the cost has been reduced by \$1,000 a year."

---**Cy Shuster, RPT**
Albuquerque, New Mexico

" Repairing cracked soundboards, re-stringing steel and bass wires and rebuilding actions can cost thousands of dollars, not to mention the original cost of the piano. Not only will the cost of the System protect the original investment in the piano, it will prevent the above-mentioned potential damage to your investment. Where these Systems are needed I do not suggest they have a System installed, I require that it be installed."

---**Richard E. Cowart**
Carriere, Mississippi

" I have seen many System installations that have actually "saved the life" of the piano, where, if they had waited one or two more years, severe structural damage would have occurred. Even though cracks can be repaired, once the structural damage occurs, the "voice" of the piano is compromised. Unfortunately, I have seen a couple of church pianos that were not saved in time and the result was a huge rebuilding cost. The cost of a Damp-Chaser Piano Life Saver is insignificant compared to the cost of not having one."

---**Ric Moor**
Windsor, Ontario, Canada

" I live in a high-humidity area and the System has helped to cut the number of tunings. I have had churches comment about how well the piano is staying in tune since installing the System. \$ As the action swells and shrinks the action screws also become loose and need to be tightened. The System helps eliminate this problem as well. \$ A number of clients have commented that while the System is not cheap, it's a drop in the bucket compared to replacing the piano pre-maturely."

---**Troy D. Nolen**
Huntsville, Alabama

". . . I have seen cracked soundboards, defective pinblocks, and rusty strings that I feel certain could have been avoided with a System."

---**Clyde M. Hollinger, RPT**
Lititz, Pennsylvania

"I would 'guesstimate' the Damp-Chaser System is worth several times its installation cost in tuning fees and other maintenance."

---**Anthony A. Carducci, RPT**
Netcong, New Jersey

"The Piano Life Saver reduces service calls to almost none, reduces frequency of tuning and reduces corrosion therefore increasing string life."

---**Eliot C. Roberts, Jr.**
Sparta, Tennessee

"Because of pitch stability over the seasonal changes, pianos [with a System] do not have to be tuned as often, require fewer emergency calls for sluggish actions and keys, and the complaints by the pianists are greatly reduced."

---**Clarence Zeches, RPT**
Toccoa, Georgia

" [The System] reduces need for additional tunings (savings of \$180 per piano per year), stops string deterioration due to humidity, keeps action free, preserves regulation longer, protects pinblock and soundboard (restringing and replacing action parts can cost \$6500)."

---**Keith Freeburg, RPT**
Landrum, South Carolina

"The useful life of the pianos will be prolonged with the Piano Life Saver."

---**Robert P. Mihlfeld**
Fairview Heights, Illinois

"The System, in my opinion, keeps the piano better in tune for a longer time after a tuning visit. I believe it also can prolong the piano's useful life significantly."

---**Arthur Johnson**
Reno, Nevada

" I remember one piano that had been in a room for 5 years in 5% humidity. With the Piano Life Saver, after 6 months the tone, action, and playing improved to the point where one could appreciate and use the piano for worship. Something as inexpensive as a System, which doubles or triples the life of an instrument is well worth the cost and maintenance."

--- **Howard Fawbush**
Nicholasville, Kentucky

" Improvements from the System: Tuning pitch stability, tuning pin looseness arrested, sluggish/slowness of action eliminated."

---**Scott D. Oliver**
Omaha, Nebraska

" With the Piano Life Saver, lifespan is increased and pianos can remain in service longer. . ."

---**Charles J. Friend**
Blue Springs, Missouri

"The System cuts down on the number of tunings per year."

---**Muff Magelssen**
Bagley, Minnesota